



Michigan Business Aviation Association

December 5, 2019

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MASCO Corporation

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RF Salo Aviation Consulting

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Jackson Nat'l Life Insurance

As 2019 draws to a close I want to take this opportunity to provide a year-end update relative to our three pillars: Governmental Affairs, Member Services and Scholarships. We had a great year and I wanted to share some of the highlights, changes to our membership dues structure and associated benefits that will become effective in 2020.

As you know, this year MBAA joined forces with the Michigan Business Aviation Foundation (formerly WMBAA) to improve fundraising and synergize our scholarship programs.

I'm pleased to announce Brittany Davies, our new NBAA Regional Representative. Brittany is a great addition and we look forward to strengthening our partnership with NBAA.

Brittany's talents will help further our agenda for our members who rely on MBAA and NBAA to navigate all things business aviation. Please join me in welcoming Brittany and feel free to reach out to her directly at bdavies@nbaa.org.

Governmental Affairs

"If you don't have a seat at the table, you're on the menu!" This is certainly an appropriate quote when it comes to the legislative agenda in Michigan. While the road funding debate dominated much of the State government conversation, thanks to Steve Young with GCSI, MBAA's lobby partner, we were kept apprised of key developments and how best we should work with our elected officials to craft future legislation. From UAV oversight, our legislative team has been there supporting our interests. Our annual Legislative Day in April, held at the offices of GCSI, was a huge success with Christa Lucas, Vice President of Government Affairs at NBAA, as our keynote speaker. Several legislators joined us for breakfast, and we were able to highlight MBAA facts and how our industry is a key economic contributor to the State of Michigan.

Member Services

We were once again proud to partner with the Stryker aviation team as they hosted an outstanding safety day in October. We look forward to continuing to build on our educational initiatives. More details will follow as we will be hosting an Emergency Response Planning workshop in May 2020.

Scholarships

Our 2019 golf outings held in June and September were outstanding with both events selling out! Our alignment has allowed us to devote more energy to fundraising, helping to ensure the next generation of business aviation professionals has a conduit to our member companies. In 2019, your support and generosity enabled us to award \$25,000 in cash scholarships to students throughout Michigan. Additionally, in May, MAAF partnered with the West Michigan Aviation Academy to donate \$25,000 to their "Build-a-Plane" initiative which provided students the opportunity to build an aircraft that, upon completion, will be sold with proceeds going directly to the school. We could not think of a better partner and look forward to continuing to work with the Academy.

We are looking forward to a strong 2020, and thank you again for your continued support as we work together to realize our mission: *To champion an environment that allows business aviation to thrive in the State of Michigan. We are Michigan's advocate for aviation to make businesses more efficient, productive and successful.*

Our new membership levels, associated benefits and dues amount are listed below. Your membership dues fund our association's lobbying efforts and allows us to contribute to scholarships.

You may renew online by visiting our website at <https://www.mibaa.org/member-login.html#account/manage>, just select your level and renew. Please feel free to contact us with any questions, should you need assistance or a dues statement.

Membership levels, associated benefits, and dues effective 2020:

Level	Benefits	Annual Dues
Benefactor	<i>Free Registration for Up to Four at All Member Events One seat on the MBAA / MBAF Advisory Board Two Seats at Annual Fall Benefactor Dinner One Foursome at June or September Golf Event Company Signage and Advertising at Golf Events Industry Advocacy</i>	\$4000
Corporate Premier	<i>Reduced Registration Fees at Member Events One Foursome at September Golf Event Company Signage and Advertising at September Golf Event Industry Advocacy</i>	\$2000
Corporate	<i>Reduced Registration Fees at Member Events Industry Advocacy</i>	\$1000
Student	<i>Networking Opportunities with Industry Professionals</i>	Free

Sincerely,



Jay Orwin, Chairman
Michigan Business Aviation Association